

Taylor Maxwell

Software Developer

PROJECTS

Developer | Sales Pipeline Navigator

November 2023, BrainStation Project

- Created a tool responsive at all view widths using React for front-end and Express/Node for back-end. Produced a database using MySQL and the Knex library, demonstrating full-stack understanding.
- Used asynchronous JavaScript to perform CRUD operations, creating dynamically updating pages.

Developer | Video Player Application

October 2023, BrainStation Project

- Created a video player site with interactive comment section using React for front-end and Express/Node for back-end. Read and wrote data to JSON file in backend, providing users with a smooth experience.
- Utilized React-Router to accurately simulate website behavior while maintaining a lightweight single page application.

EXPERIENCE

Sales Specialist at CARO Analytical Services

JUN 2021 - AUG 2023, Vancouver, BC

- Oversaw CARO's second largest portfolio by value, worth over \$3,000,000. Grew portfolio by 22% in 2022.
- Consistently hit or surpassed monthly sales targets and connection metrics for B2B clients, promoting growth in all sectors.
- Confidently communicated CARO's value to existing and prospective clients. Adapted communication to fit clients and contact, from C-level to field staff, providing confidence in our service.

Account Manager at CARO Analytical Services

AUG 2019 - JUN 2021, Vancouver, BC

- Oversaw accounts valued at hundreds of thousands of dollars, ensuring seamless execution and timely completion to maximize client satisfaction. Reduced client turnover.
- Confidently communicated with customers by making recommendations to drive sales of a variety of services daily, helping the company meet budget targets.
- Helped manage operations and workflow to optimize the output of work for the company by coordinating multiple locations across three provinces to deliver our services.

CONTACT

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LINKEDIN AND GITHUB

<https://www.linkedin.com/in/taylor-w-maxwell/>

<https://github.com/tmaxwell-96>

SKILLS

HTML, CSS, SASS, Axios, REST APIs, JavaScript, React, Node.js, Express, SQL, Git, Bash, Agile Methodology, Microsoft Office Suite, CRM Software

PROFILE

Results oriented, highly motivated software developer passionate about problem solving, building helpful tools, and starting my career in the tech industry. Combining self teaching and a software development bootcamp to become an instrumental part of your team. With previous sales and account management experience, as well as education at UBC, I will be able to quickly and efficiently integrate into your team.

EDUCATION

BrainStation | Diploma, Software Development

SEP 2023 - DEC 2023, Vancouver, BC

University of British Columbia | Bachelors in Chemistry, Minor in Commerce

SEP 2014 - MAY 2019, Vancouver, BC